



Decatur, Alabama

Hospitality Associates

A Virginia General Partnership

2912 Hungary Spring Road

Richmond, Virginia 23228

804-672-2000

John H. Smart II
Managing General Partner

July 20, 1991

Mr. Anthony J. D'Amico
The Goodman-Gable-Gould Company
7400 Beaufont Springs Drive #300
Richmond, VA 23225

Dear Tony,

I'd like to thank you and your firm for your assistance in resolving the partnership's claim with the Continental Insurance Company. Despite the fact that we engaged your company late in the adjustment, we felt you did a great job of bringing this matter to an equitable settlement for us. You more than make up for your fee. I know you worked very hard on our behalf under very difficult conditions to achieve that settlement, so I'll have no hesitation in recommending your firm whenever the opportunity arises.

Sincerely,

HOSPITALITY ASSOCIATES

John H. Smart, II
Managing General Partner

JHS/bwa

Cc: Harvey Goodman