



ORIX Real Estate Equities, Inc.

2001 Pennsylvania Avenue, N.W. Suite 825, Washington, D.C. 20005  
TEL 202-775-1401 FAX 202-775-1402

December 2, 1991

Mr. Harvey M. Goodman  
Vice President  
The Goodman-Gable-Gould Company  
133 Rollins Avenue, Suite 1  
Rockville, Maryland 20852

**Re: 1401 H Street, N.W.  
Collapse Loss**

Dear Mr. Goodman:

Thank you for all your efforts on our behalf in the settlement of the insurance claim for the earth retention system collapse at City Center, 1401 H Street, N.W., Washington, D.C.

We quickly realized, as the builder's risk insurance company brought in adjusters, accountants and forensic engineers from out of town, that we needed to hire our own team of experts. After talking with your firm, it became clear to us that the expertise we need could be found at The Goodman-Gable-Gould Company. We also wish to thank Lou and Tony, as we are sure that without their guidance, we would not have resolved this matter as quickly or for anywhere close to the settlement amount we received. Your knowledge of the policy and your handling of the insurance company personnel were exemplary.

Please know that you can always count on us as a reference, and although we hope we never need your services again, be assured that if we have another property loss, a call to your office will be made.

Sincerely,

A handwritten signature in blue ink that reads "Mary E. Mottershead".

Mary E. Mottershead  
Senior Vice President

MEM/pcw

*Ms. Mottershead can now be reached at Eastbanc, Inc. at 202-737-1000, ext. 333*