



03 August 1993

Mr. Harvey Goodman
Goodman-Gable-Gould Co.
133 Rollins Avenue, Suite 1
Rockville, Maryland 20852

Dear Harvey:

As President of Radiation Systems, Inc., Electromechanical Systems Division, I would like to express my gratitude to you for the excellent service provided by you and your associates in the handling of our claim. The disastrous event of October 3, 1992, brought out the best and worst in people and organizations, and with your help outstanding results were made in settling our claim; results I do not believe would have been possible had we attempted to deal with our Insurance Broker and Agency directly.

I would gladly and heartily recommend your firm to anyone that may need your services, both in convincing them of the need and that Goodman-Gable-Gould company is the best one to help.

Thanks again Harvey.

Sincerely,

RADIATION SYSTEMS, INC.
Electromechanical Systems Division

A handwritten signature in black ink, appearing to read "K. Grannan", written in a cursive style.

Kenneth A. Grannan
President and Chief Operating Officer

KAG/npk