

CANFIELD, MOORE, SHAPIRO & SEASE

ATTORNEYS AT LAW

5500 MONUMENT AVENUE

SUITE K

RICHMOND, VIRGINIA 23226

TELEPHONE (804) 673-6600

ROBERT A. CANFIELD

STERLING H. MOORE

DAVID M. SHAPIRO

JAMES S. SEASE

FAX: (804) 673-6604

May 18, 1992

The Goodman-Gable Gould Company
Certified Public Adjusters
11 Koger Center
Suite 124
Norfolk, VA 23502-4081

Re: Services Rendered at 1 & 3 West Broad Street

Dear Gentlemen:

I am writing to commend you for your services provided after the fire loss suffered at the above captioned property. Though I was reluctant to retain your services, my mind was made up when my insurance company's adjuster informed me confidentially that you would more than earn your fee. You have certainly done so. Your prompt, courteous and efficient work permitted me to obtain a settlement more than double what I anticipated was due. The contractors and estimators that you employed on my behalf were professional and should also be commended for the services they provided.

Feel free to use this correspondence as a letter of reference, and be assured that I will be happy to discuss the services you provided with anyone who may be considering your involvement in assessing and settling their loss.

With warmest regards,
Sincerely,



James S. Sease

JSS/snc