



ATLANTIC PREMIUM BRANDS, LTD.

Thomas M. Dalton
President & CFO

Mr. Harvey M. Goodman
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Gentlemen,

Atlantic Premium Brands Ltd. has just successfully completed the resolution of its property damage and BI claim resulting from the fire at our food manufacturing facility in Kentucky. I wanted to pen a personal note of thanks and admiration to both of you for the outstanding professionalism and the high level of personal interest you both took in assisting us in bringing this claim to a successful conclusion.

Certainly among the multitude of worries that can keep a CEO wide awake 24/7, is the fear of losing one of your key manufacturing sites. Such a nightmare became a reality for me when our plant in Arlington Kentucky burned to the ground.

I know now, more so than before, that there is no way to fully prepare your management team for such an event, let alone expect them to match up with the expertise in multiple disciplines that the insurance carrier will bring to the table. It's not that our carrier had any bad intentions; it's just that this is their job, they do it day in day out; year after year, and they are very very good at it. The absolute best decision we made was to retain Adjusters International after having interviewed the top half dozen adjusting firms in the country. There is no doubt in my mind that we got the very best. Your staff continually displayed an incredible in-depth understanding of the process and the ability to negotiate and anticipate the steps that the insurance Company would follow. They documented every detail and kept us well prepared throughout the claims adjustment process.

If lightning were to strike twice, you would be my first call. If the same fate were to befall one of my friends, I would not hesitate to give them your number. Thanks again for all the time and guidance and many very best to you in your future endeavors.

Sincerely,