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June 4, 2004

Mr. Barry A. Flax
Goodman, Gable, Gould/Adjusters International
133 Rollins Avenue, Suite One
Rockville, MD 20852

Re: CECA

Dear Barry:

I want to take this time to personally thank you and your staff for the terrific services that were provided to CECA following their water damage. As you are aware, CECA had asked one of my partners to make a posting on the Maryland Trial Lawyers Association list serve seeking an attorney to represent their interests due to the flooding of their business resulting from the tenant above them. Rather than refer them to an attorney, I thought of your company, and was very glad I did.

CECA was very pleased with the time, attention and extraordinary results that were achieved by GGG/AI. I appreciate all of your efforts in getting the most knowledgeable and professional members of your firm on this matter. I will not hesitate to refer any other inquiries your way.

Very truly yours,


Jonathan S. Beiser

JSB/lmb