

THE *Washington* BALLET

May 4, 1999

Mr. Barry A. Flax, Esquire
Mr. James R. Harper
Goodman-Gable-Gould/Adjusters International
133 Rollins Avenue, Suite One
Rockville, Maryland 20852-4004

RE: Water Damage - The Washington Ballet, Washington, DC

Dear Barry and Jim:

On behalf of The Washington Ballet and the Washington School of Ballet, I want to thank you and Goodman-Gable-Gould for the professional and expedient manner in which you resolved our claim. As you know, the damage to our studios, flooring and dressing rooms due to flooding was extensive. As a result, classes and rehearsals for the professional company had to be rescheduled and classes for more than 400 students of the Washington School of Ballet had to be postponed. Your ability to immediately expedite repairs to our floors was crucial in keeping these disruptions to a minimum as well as keeping our loss of tuition revenue to a minimum.

Goodman-Gable-Gould maximized our recovery and minimized our "recovery time." What could have been a tedious, time consuming process for the Board and staff of The Washington Ballet was handled effectively and efficiently by the staff of Goodman-Gable-Gould. We are grateful for the work you did on our behalf and highly recommend you and your company.

Sincerely,



Elvi Moore
General Director