

Schooner Inn

Barry Flax
Carl Lombardo
Goodman-Gable-Gould/Adjusters International
Suite 1
133 Rollins Avenue
Rockville, Md 20852

October 9, 1998

Dear Carl:

We want to thank you for your help in obtaining a settlement with our carrier. Having never had a major claim, I have no doubt that you probably increased our settlement by at least 5 times, from what I could have done alone. Their little dance of denial at the negotiations yesterday was downright comical, and I would have laughed, had the numbers not been relatively large for us. It just goes to show, when you want it done right, call in the experts.

I learned a lot from our association, and you can be assured that you will get a call if we have another 'event' in the future.

Sincerely,



Robert L. Yoder AIA
President
CBM Co.
757-422-8826

GGG adjust 1008 tks.wpd