

ROYAL

F O R M A L W E A R

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September 18, 2000

Harvey Goodman
Goodman-Gable-Gould/Adjusters International
133 Rollins Avenue, Suite 1
Rockville, MD 20852

Good Morning Harvey:

I want to compliment your firm and especially Barry Flax on a job well done.

As you know, Royal Formal Wear has been a client of yours for over thirty years. Our chain of stores has been through a fire, water damage, burglary and a riot. However, this was the first time I needed a private insurance adjuster for my own personal problem.

I woke up one Sunday morning to find several inches of water in my basement due to a sump pump failure. Barry Flax responded to my call within thirty minutes and visited my home to survey the damage. He handled my claim promptly, efficiently, and arrived at a fair settlement with the insurance company.

I would recommend your firm for any business or personal insurance problem.

Very truly yours,



Leonard Maites

CC: William Goodman
CC: Karl Denison
CC: Barry Flax