



August 21, 1987

Mr. Harvey M. Goodman
Adjusters International
The Goodman-Gable-Gould Company
133 Rollins Avenue, Suite One
Rockville, Maryland 20852

Dear Harvey:

Thank you very much for your help in the preparation of our insurance claim for damages caused by the tornado which struck our plant on March 30, 1987. I do not believe that we would have done nearly so well identifying valid claims without your help. Your help was very instrumental in keeping the physical damage from turning into a financial disaster.

Sincerely,

A handwritten signature in cursive script that reads "William F. Fry".

William F. Fry
Vice President, Finance

WFF:jw