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Association

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*Serving America's  
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Dear Jim and Barry:

Wrapping up some final details after the fire I realized that I hadn't officially thanked the two of you for all your help in getting us through a really tough time. Faced with the awesome task of recovering from the fire that had just destroyed our headquarters building, the last thing I wanted to do was spend all my time documenting each and every item we lost and then arguing with the insurance company adjusters over the coverage. As a result, my chairman and I quickly agreed that getting the association up and running again would require all my time and that the documentation of our losses should, if possible, be left to others.

Unfortunately that was easier said than done as my first contact with representatives of the public adjuster community left me with a lot of anxiety as they reminded me of ambulance chasing lawyers. They showed up unannounced and on one occasion interrupted a staff meeting.

Fortunately, the professionalism I experienced with your firm prompted me to overcome my initial reservations. That turned out to be a great decision as all the people at Goodman-Gable-Gould/Adjusters International conducted themselves professionally and delivered very high quality products. You saved me untold hours and aggravation and saved the association a lot of money. I sincerely hope that we will never again experience such a catastrophe, however, if we do, you will be among my first phone calls. Please feel free to use me as a reference.

Thanks again for all your help and expertise.

Sincerely yours,