

FANTINI & GORGA
Incorporated

150 Federal Street
Boston, MA 02110

(617) 951-2600
Fax (617) 951-9944

Saturday, October 23, 1999

Mr. James M. Wilson
Goodman-Gable-Gould/Adjusters International
133 Rollins Avenue
Suite One
Rockville, Maryland 20852-4004

Dear Jim:

I want to thank you and your associates for the professional manner in which you all handled the insurance claim in connection with the fire at Mrs. Cairns Georgetown property. I have had some experience in dealing with such matters but decided against representing myself given my distance from the property and the other demands on my time. It was a smart move on my part.

Everything seemed to go smoothly and I am certain you represented our end better than I could have. Your fee was fair and more than paid for in the settlement. The bottom line is that you delivered on everything you said you would and that deserves praise in this day and age when many professionals seem to be cutting back on service.

It would please me if you used this letter in marketing your services to others and I welcome anyone contacting me for a reference.

Sincerely yours,



George J. Fantini, Jr.