Chalet Condominium Association PO Box 216 Gaylord, MI 49734

Dear Mr. Greene,

I'm writing to offer my sincerest thanks and appreciation to the entire team at Globe Midwest for the excellent results Globe achieved for our condo association's fire claim in Gaylord, MI. We suffered a major fire which affected not only the condo association as a whole, but also 8-unit owners whose units were completely destroyed. We decided to hire Globe Midwest and we are very happy that we did!

The insurance company's initial offer was very low. Had we not known any better we would have likely accepted it, and walked away thinking we were given a fair offer. Ultimately, Globe Midwest was able to negotiate on our behalf a settlement that was much higher and well above anyone's expectations. They even convinced the insurance company to waive our deductible as part of the settlement, and took the personal touch of hand delivering checks to us as they came in throughout the claim.

We couldn't be happier with both the results of our settlement, and the personal attention that Globe Midwest provided us. At no point did we feel like just another client. Having seen the knowledge and negotiating expertise brought to bear by Globe Adjusters Craig and Corey Becker that was required to get what we deserved in the settlement, never again would we attempt to handle an insurance claim without Globe Midwest by our side. If anyone you are working with would like to hear about our experience with Globe first hand, feel free to have them give me a call.

Sincerely

Ken Van Houten (989) 858-9241